

**BTECH**  
**(SEM VII) THEORY EXAMINATION 2018-19**  
**ENTREPRENEURSHIP DEVELOPMENT**

**Time: 3 Hours****Total Marks: 100****Notes: Assume any Missing Data.****SECTION - A****1. Attempt all questions in brief.****2x10=20**

- a) Define Entrepreneurship.
- b) What is a business plan?
- c) What is meant by Fabien entrepreneur?
- d) Define sole proprietorship.
- e) What is the difference between manager and entrepreneur?
- f) Define I.R.R..
- g) What are the different types of accounts?
- h) Define B.E.P.
- i) What is quality control?
- j) What is excise duty?

**SECTION - B****2. Attempt any THREE questions:****3x10=30**

- a) What is small scale industry? Discuss the importance of small scale industries in the economical development of a country like India?
- b) What are the government policies for the development of small scale industries?
- c) Explain the importance and contents of a business project report. What precautions should be observed while preparing such a report?
- d) "Developing country needs imitative rather than innovative entrepreneurs". Comment?
- e) What is project identification? Explain the internal and external constraints in project identification?

**SECTION - C****3. Attempt any ONE question:****1x10=10**

- a) An entrepreneurship project requires a large number of factors for managing a project successfully. Discuss this statement. How is targeting and positioning of a product done?
- b) For a project for which initial investment is Rs. 3,00,000 and future cash flows are Rs. 60,000, Rs. 1,00,000, Rs. 1,20,000 and Rs. 1,50,000 for the next 4 years, the interest rate is 12%. Calculate NPV.

**4. Attempt any ONE question:****1x10=10**

- a) What do you understand by Workman's Compensation Act 1923?
- b) Which are various forms of business ownership? Discuss the salient features of the Indian Partnership Act.

**5. Attempt any ONE question:**

**1x10=10**

a) For a project for which initial investment is Rs.100000 and future cash flows are Rs.25000, Rs.40000, Rs 50000 and Rs. 30000 for next 4 year the interest rate is 12%. Calculate

i) BCR ii) I.R.R.

b) Discuss the growth of S.S.I. In a developing country like India.

**6. Attempt any ONE question**

**1x10=10**

a) Discuss various types of risk involved in entrepreneurship.

b) Explain factory act,1948.

**7. Attempt any ONE question**

**1x10=10**

a) What are District Industries Centres? Explain the functions of DICs.

b) What are the various steps to start a S.S.I.?

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